Ipsotek and UTI CFM Awarded Video Analytics Contracts for Romanian Airports: Cluj, Sibiu, and Satu Mare

8 January 2024, London - Ipsotek, an Eviden business, and a global leader in AI powered video analytics solutions, has today announced its award of three distinct contracts to deploy cutting-edge technology at Cluj, Sibiu, and Satu Mare airports in Romania

Ipsotek was awarded the projects through its partner UTI Construction and Facility Management (UTI CFM), a top system integrator with vast expertise in civil and critical infrastructure solutions, to deliver state-of-the-art video analytics systems for enhanced safety, security, and operational efficiency. UTI CFM and Ipsotek have been in partnership across a number of projects before, including collaboration at Bucharest Henri Coanda (Otopeni) Airport in 2020.

"These new projects represent significant benchmarks being set for security, safety and operational excellence within airports across Romania," said Stephen Papaloizou, Ipsotek Account Manager for UK & Europe. "Collaborating with UTI CFM has been instrumental in expanding our market presence in Romania. The company's strong expertise and integration capabilities, coupled with Ipsotek's state-of-the art Video Analytics software has allowed for seamless introduction of advanced security solutions in the region."

The planned deployments of Ipsotek's AI video analytics solutions at Cluj, Sibiu, and Satu Mare airports are set to revolutionise security and operational processes. Key applications will include detecting abandoned luggage, unauthorised vehicle entry in restricted zones, abandoned vehicle identification, and other video analytics solutions tailored to each airport needs using Ipsotek's patented Scenario Based Rule Engine. By providing actionable insights and streamlining incident response, Ipsotek's solutions will play a pivotal role in ensuring the safety and well-being of travellers and airport staff.

UTI CFM, a prominent player in the construction and facility management industry since 1994, has firmly established itself as a provider of specialised solutions for civil and critical infrastructure objectives. The company is a key player in the installation and integration of airport systems in Romania, elevating airport operational efficiency to new heights.

"Our strong and fruitful partnership with Ipsotek has generated cutting-edge security solutions that Romanian airports needed so much. Ipsotek's state-of-the art Video Analytics software is a next-gen solution that brings real benefits to security operators by employing AI to increase situational awareness and augment detection capabilities of events that may be missed even by the eyes of a seasoned security control room operator," stated Tudor Radulescu, Technical Director at UTI CFM.

"UTI CFM and Ipsotek are capable of developing systems that are tailored to the client needs and to the security risks any enterprise is facing", added Tudor Radulescu, Technical Director at UTI CFM.

Ipsotek and UTI CFM are committed to working closely with the respective airport authorities to ensure seamless integration, customisation, and support throughout the deployment process expected later this year. Each airport contract stands as a testament to Ipsotek's proven track record with over 140 airport deployments worldwide.

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About Ipsotek
Ipsotek, an Eviden business, is a pioneer in the field of artificial intelligence powered video analytics solutions for mission critical applications. Its highly scalable VISuite AI platform enables users to efficiently manage automatically generated alerts in real-time for deployments across a range of use cases including crowd management, face recognition, intrusion detection, perimeter protection, number plate recognition and traffic management.

For over 25 years, Ipsotek has been committed to providing and deploying video analytics solutions that keep people safe and businesses running. Designed from the ground-up, Ipsotek's patented and easily configurable solutions make video searchable, actionable and quantifiable, providing crucial operational insights and resulting in reduced operator response times and the ability to define behaviours as they unfold in real-time in the most dynamic and complex environments.

For more information about Ipsotek and its solutions, visit www.ipsotek.com

About UTI CFM
Leading provider of solutions and services for built infrastructures, operating nationwide throughout a strong network of on-site and mobile teams and serving clients in various fields, UTI CONSTRUCTION AND FACILITY MANAGEMENT designs and implements complete technical solutions for any type of built environment (office, commercial, residential, public, industrial, logistics, transport, critical infrastructures etc.)

As a significant provider of complex airport solutions in Romania, UTI CFM excels in installing and integrating systems that optimize airport operations. The company is a market leader with 20 turnkey airport construction projects in Romania and Bulgaria (turnkey terminal construction, airfield lighting, scanning and detection systems, electromechanical systems, low current).

For more information about UTI CFM and its services, visit www.uticfm.ro

About Eviden[1]
Eviden is a next-gen technology leader in data-driven, trusted and sustainable digital transformation with a strong portfolio of patented technologies. With worldwide leading positions in advanced computing, security, AI, cloud and digital platforms, it provides deep expertise for all industries in more than 47 countries. Bringing together 53,000 world-class talents, Eviden expands the possibilities of data and technology across the digital continuum, now and for generations to come. Eviden is an Atos Group company with an annual revenue of c. € 5 billion.

[1] Eviden business is operated through the following brands: AppCentrica, ATHEA, Cloudamize, Cloudreach, Cryptovision, DataSentics, Edifixio, Energy4U, Engage ESM, Evidian, Forensik, IDEAL GRP, In Fidem, Ipsotek, Maven Wave, Profit4SF, SEC Consult, Visual BI, Worldgrid, X-Perion. Eviden is a registered trademark. © Eviden SAS, 2023.