#### Offering description:

Digitalized Service Transformation includes continuous integration & delivery through DevOps, Automation through BTP Platform, Process re-design through Signavio Process insights / intelligence for faster business KPIs realization, Faster delivery of Business changing demands with Agility.



#### Purpose / Market Drivers

- 1. Organization service transformation constantly evolving to expand digitalization, automation, innovative propositions to optimize operations cost.
- 2. Business models are not static over years, its more dynamic, demanding and consumption driven.
- 3. Integrated Business & IT Orchestration across organization eco-system is the way to predict, plan, execute and deliver business KPIs faster.

#### **Customer Challenges**



- 1. Process Automation & optimization, Agility in meeting changing demands of Business are the key challenges for customers to think about service transformation.
- 2. Traditional ITSM models are challenged by highly demanding market / customer / business expectations with limited flexibility of IT solutions.
- 3. Boundary between IT, Business, Organization and their eco-system, change & release management, are the key factors which leads to new ways of service offerings.



### Solution from Product Vendors

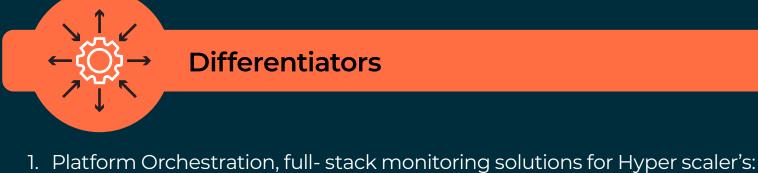
- 1. SAP delivers Rise with SAP on Private and Public cloud, Technical Application Management (TAM) services by SAP SE.
- 2. Native cloud solutions from Hyper scalers enables Service Integrators to deliver TAM Services.
- 3. Standard operating procedures for Technical and functional application management governed by Cloud lifecycle management solutions from SAP SE.
- 4. Multiple proven use cases for BTP Automations.
- 5. Process optimization through Signavio insights.

# **Eviden Offering**



- S/4HANA and SaaS solutions. 2. Solutions to operate on DevOps, to deliver secured CI / CD operating model.
- 3. Clean Core solutions to nurture self-service business innovations.
- based & Risk Rewarding commercial models.

4. Process Re-design & Optimization to achieve better Business outcome-



**Differentiators** 

- OHC4SAP and Blue Box. 2. EVIDEN BTP & Automation Framework- Business AI solutions, IRPA and
- Conversational BOTS. 3. ServiceNow solutions for integrated Service and Innovation Management.
- 4. Eviden DevOps solution for Agile based Devops transition.
- 5. Continuous Process Optimization through Signavio insights, foundation for
- resilient delivery model with customer satisfaction.

## **Customers & Links**









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